

Getting it in the Ground

Things I wish I knew when I started

Why we started

Planning the Route



Just a guy in a car



with a map

Laying



Green fields



The Mole Plough



“The” Mole Plough



Rocks



Digging it by hand



Rocksaw



Chain trencher



Makes a trench



Culverts and Driveways



Roads



Horizontal Drilling



The magic end



Another problem



Fleeting



Fleeting 2.0



Destinations



Trenching “by hand”

How can we do it better?

FASTER!!!

CHEAPER!!!



Hired Experts



Make better plans

Laying ducts!



Ducts are faster

Blowing the ducts



Pretty tricky

Fleeting made this
possible



Oh, we can chain them

Results of the Changes

- Twice as fast
- Which means cheaper
- How much faster?

Questions?