Vision

To be the most recognized and preferred company in connecting our Pacific community around the world
POST & TELECOM DEPT. ---- ends 1999

SAMOA COMMUNICATION LTD 1999 – 2001

Reform: Govt-owned Corp. New Management (Expats) Fibre Technology Starts

SAMOATEL LTD 2002 – 2011

Fibre Technology covers 80% WLL, 2G mobile Submarine Fibre: ASH – SAS

BLUESKYSAMOA LTD STARTS 2011 – 2015

1st 3G/ H+ Network in Samoa IPTV Technology (MoanaTV) 3x Markets (ASam, Samoa, Cooks)

BLUESKY SAMOA LTD 2016 – Today

4G/4G+ Technology launched Full IP-based Backhaul on Fibre Full IP-PBX (e.g. 911 for Govt) Tui Cable, Sat. capacity – reduced

Monopoly Fixedline Services Only $3.50 per min International Satellite connection
BSKY GOING INTERNATIONAL

To the World

ASH (America Samoa – Hawaii)
SAS (Samoa – American Samoa)

USA
HAWAII
AMERICAN SAMOA
SAMOA
FIJI
AUSTRALIA
NEW ZEALAND

ASH Cable – 2009
SAS Cable – 2009
Manatua Cable – 2020
Tui Samoa Cable – 2018
Hawaiiki Cable – 2018

Shareholders:
- Bluesky Samoa
- Digicel Samoa
- Govt of Samoa
SAVAI'I: 22, UPOLU: 66, MANONO ISLAND: 1

2G/3G/4G/4G+ Sites: 65, 2G/3G Sites: 24

WHAT’s HAPPENING SO FAR

• Transmission Infrastructure:
  - Upolu Island: **90%** of services on FIBRE (Mobile & Fixedline)
  - Savaii Island: **25%** of services on FIBRE, **80%** on IP-Microwave Radio
  - **Full IP-based REDUNDANT**, High Speed (up to 10Gbps)
  - Supporting IPTV, Broadband, Voice, LDCs, TDM links

• Copper Infrastructure:
  - **Reduced usage**; Mobile usage dominant
  - **Old Technology phasing out**, particularly Rural Areas
  - Will maintain Central Business District (CBD) area, Industrial Area

• GPON Infrastructure (NEW!):
  - **High Speed fibre solution**: CBD area (start rolling out)
  - **Wireless Solution Alternative**: Rural areas
  - **Services**: providing Internet, Voice, IPTV
• **Disaster Recovery:**
  
  - *Host of 911 Emergency Service, full IP redundant solution*
  
  - *Disaster Recovery Sites:*
    
    - (1) Maluafou Mani Office (separate room)
    
    - (2) Vaitele Uta remote site – under construction
  
  - *Core Servers redundant format – Back up and Replication*
  
  - *Active Member of DMO*
LOOKING AHEAD

• Hosted Services:
  - Redundant Servers/ Facilities – Banks, Government Ministries
  - Disaster Recovery Sites:
    - (1) Maluafou Mani Office (separate room – just completed)
    - (2) Vaitele Uta remote site – under construction
    - Core Servers redundant format – both Back up and Replication

• Power Upgrade:
  - Server Room capacity upgraded – New UPS and DC Supplies
  - Looking at Solar Solution, mainly for remote sites – Feasibility study in progress, inline with Government Green Power Strategy
• **4G Network Expansion:**
  - *Upgrade all remaining sites to 4G*
  - *New sites*

• **Shared Structures:**
  - *Co-location on towers – review for outsource*
  - *Save CAPEX cost*
  - *Share maintenance costs*
  - *Keep the focus on Services*